At Georgia Tech, investing in research is a top priority. As part of that commitment, the university engages industry in a broad spectrum of research activities. Georgia Tech offers straightforward research agreements that will:

- Enable researchers to work with industry partners on all stages of R&D
- Streamline the contracting process for companies
- Reduce intellectual property negotiation times

Georgia Tech Industry Research Collaborations

Straightforward agreements that enable a full range of cutting-edge research

INDUSTRY ENGAGEMENT
Supporting Industry Collaboration and Commercialization Worldwide

To learn more about how the Office of Industry Engagement can support your business goals, contact the office or visit www.industry.gatech.edu

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As one of the nation’s top research universities, Georgia Tech is committed to conducting basic research that advances our fundamental understanding of the world. This form of research is typically driven by scientific questions that lay the foundation for technological progress.

When Georgia Tech collaborates with industry via a Basic Research agreement, the industry partner has the opportunity to license the resulting intellectual property (IP). These early collaborations are often the foundation for new products that spur business growth for a company.

The Applied Research agreement enables Georgia Tech researchers to help industry partners explore the viability of a technology and overcome practical challenges.

Under an Applied Research agreement, the company pays a defined fee to gain access to IP that is generated during the project. The company obtains rights for exclusive access to the IP for a specified period of time within a defined field of use. This enables industry partners to develop and launch a product with very low risk, gaining a first-mover advantage. After the exclusivity period is over, the company can 1) extend the exclusive rights or 2) convert to a non-exclusive license.

For industry partners working on product development, the Demonstration agreement enables Georgia Tech researchers to help a company improve existing technology.

The Demonstration agreement offers a straightforward and advantageous intellectual property policy for industry partners. Simply put, when a company introduces background IP under a Demonstration project, the company shall have exclusive rights to any improvements at no additional cost. For companies that have licensed a Georgia Tech innovation, any improvements to the licensed IP shall be incorporated into the terms and conditions of the original licensing agreement.

Georgia Tech offers expertise and state-of-the-art equipment that can be leveraged in the final stages of development to test products and help a company ensure that they are market-ready. The Specialized Testing agreement provides a cost-effective and secure way for companies to access this equipment without making a large capital investment. This work is often instrumental in enabling a successful product launch.

The Specialized Testing agreement also offers a straightforward intellectual property policy for industry partners. The sponsoring company will own all test results.

*The Applied Research, Demonstration, and Specialized Testing contracts may not be available for all projects. Work related to Applied Research and Demonstration contracts must be performed in approved facilities on campus.*